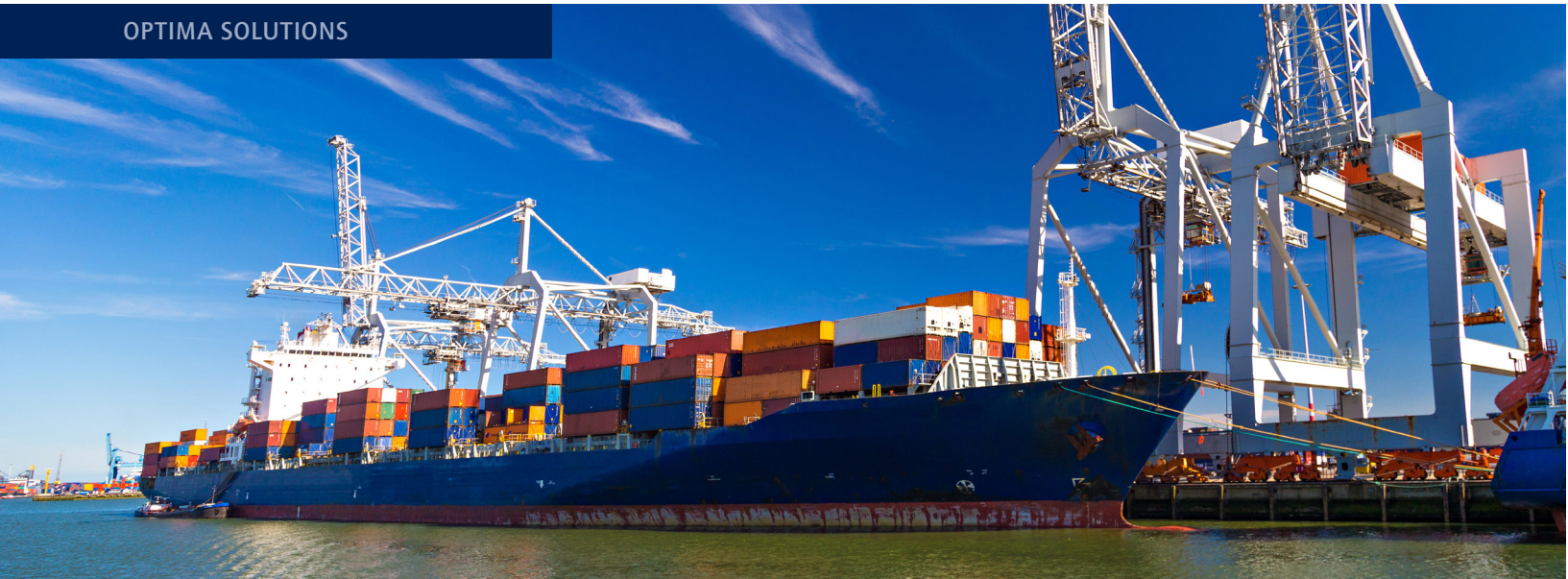




OPTIMA SOLUTIONS



Optima Solutions

SOLUTION FOR YOUR LOW CONTAINER LOAD

Why pay for space you do not use? The Optima concept is an innovative, market leading solution for consolidation of import and export cargo from and to Asia, offering our clients an alternative solution. It removes the need for our client’s to ship low or under-utilised 20ft and 40ft containers and instead, consolidate with Kuehne + Nagel to and from LCL service. Based on the loading factor and weight of your container(s), Kuehne+Nagel can provide you with a cost effective logistics solution by shipping in consolidated containers.

Is the loading factor of your 20 foot / 40 foot containers too low?
Are you looking to reduce your handling and unnecessary storage costs while keeping a weekly supply flow?

We will optimise your volumes for you:

- 20 foot > 25cbm
40 foot > 40cbm

}

FCL/FCL tariff and service applied
- 20 foot < 25cbm
40 foot < 40cbm

}

Kuehne + Nagel proceeds to consolidation and applies below rebates

BENEFITS

- Palletised shipments (average height of 1.5m) directly delivered to your warehouse
- Rebate Kuehne + Nagel

CONTAINER TYPE	LOADING	TONNAGE	OPTIMA REBATE *	IMPACT T. TIME
20 FOOT	15 - 18 CBM	< 10 TONS	£ 150	+ 3 DAYS
20 FOOT	18 - 21 CBM	< 10 TONS	£ 125	+ 3 DAYS
20 FOOT	21 - 25 CBM	< 10 TONS	£ 100	+ 3 DAYS

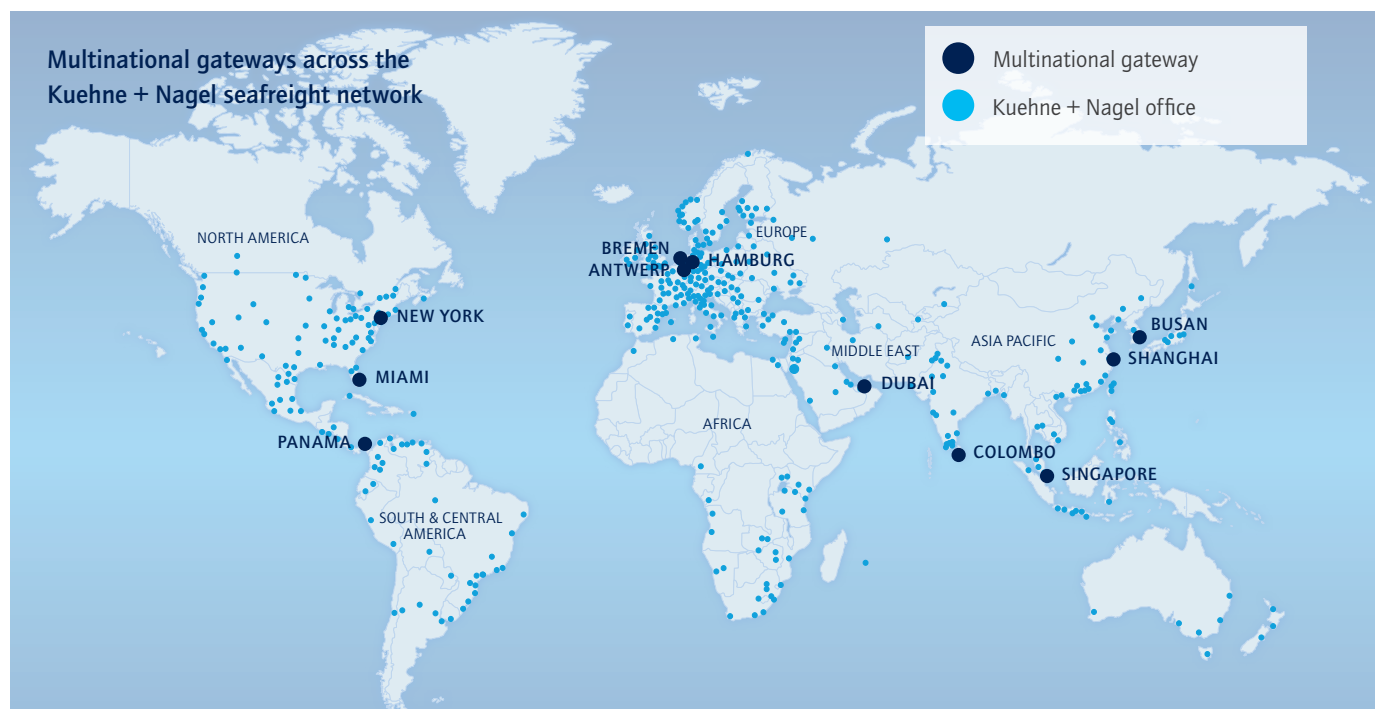
*Rebate applied on Kuehne + Nagel FOB/Door FCL/FCL offer (from Hong-Kong, Shanghai, Ningbo, Yantian & Singapore)

ADDED VALUES

- Flexible tailor made solution offsetting costly low loading factor of your containers
- Dedicated customer service, insuring visibility and end to end monitoring
- Strict scheduled deliveries



We are the extension of your business



KUEHNE+NAGEL GROUP

In our 125 year history, Kuehne + Nagel has evolved from a traditional international freight forwarder to a leading global provider of innovative and fully integrated supply chain solutions. We develop individual solutions for your complex logistics requirements.

With more than 1,300 offices in over 100 countries, Kuehne + Nagel has a dense global logistics network, which is perfectly capable of managing cross-trades all around the world. In addition, our web-enabled visibility tool - KN Login - is unmatched in the industry and allows you to actively control and track your shipments constantly.

Our global logistics network, cutting-edge IT systems, in-house expertise and excellent customer service is proof of our dedication to be the market leader. These attributes have placed us at the forefront of our industry, and positioned us to continue increasing the scope of our customer solutions and services.

YOUR DEDICATED CONTACTS

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KUEHNE+NAGEL UK

- Established in 1968
- 12,000+ employees in 100 locations
- Headquarters: Stockley Park - Uxbridge - London
- 250 direct and global consolidation gateways

KUEHNE+NAGEL BRISTOL

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